Investor/Lender Risk Tolerance Part I

CLIENT INFORMATION FORM - INVESTOR/LENDER

Our brokerage is ensuring that we provide you with suitable investments based on your financial circumstances. As a potential investor in private mortgages, we are required **by law** to require you to disclose your suitability as an investor in mortgages.

Instructions for completion of this form

This form has two sections; Section 1 is Sophisticated Investor Disclosure & section 2 is Investor Risk Tolerance. Please review the criteria for a Sophisticated Investor qualification. If you qualify in one or more categories, please identify the appropriate statutes and sign where indicated. If you do not qualify in section 1 continue to section 2 and complete the form as required.

We are dedicated to the protection of our investors and this information is considered personal and confidential and will only be used to meet the objectives as provided and as required by law.

Section 1:

Sophisticated Investor Disclosure

A person or entity is classified as a sophisticated investor if the person or entity qualifies under any of the following classes:

1. A Financial Institution.

2. A Corporation that is a subsidiary of a person or entity described in 1.

3. A Corporation that is an approved lender under the *National Housing Act* (Canada).

4. An Administrator or Trustee of a registered pension plan within the meaning of subsection 248 (1) of the Income Tax Act (Canada).

5. A person or entity who is registered as an adviser or dealer under the *Securities Act* when the person or entity is acting as a principal or as an agent or trustee for accounts that are fully managed by the person or entity.

6. A person or entity who is registered under securities legislation in another province or territory of Canada with a status comparable to that described in paragraph 5 when the person or entity is acting as a principal or as an agent or trustee for accounts that are fully managed by the person or entity.

7. A person or entity, other than an individual, who has net assets of at least \$5 million as reflected in its most recently-prepared financial statements and who provides written confirmation of this to the brokerage.

8. An individual who, alone or together with his or her spouse, has net assets of at least \$5 million and who provides written confirmation of this to the brokerage.

9. An individual who, alone or together with his or her spouse, beneficially owns financial assets (being cash, securities within the meaning of the Securities Act, the cash surrender value of a life insurance contract, a deposit or evidence of a deposit) that have an aggregate realizable value that, before taxes but net of any related liabilities, exceeds \$1 million and who provides written confirmation of this to the brokerage.

10. An individual whose net income before taxes in each of the two most recent years exceeded \$200,000 or whose net income before taxes in each of those years combined with that of his or her spouse in each of those years exceeded \$300,000 who has a reasonable expectation of exceeding the same net income or combined net income, as the case may be, in the current year and who provides written confirmation of this to the brokerage.

In this section,

"Spouse" means spouse as defined in section 29 of the Family Law Act.

, declare that I am a sophisticated

I _____, declare that I am a sophistic investor based on my qualification(s) under item(s) 1, 2, 3, 4, 5, 6, 7, 8, 9, 10 above. (Please circle all that apply).

I choose not to disclose any of my private financial details to the brokerage. I also acknowledge that I have been given an opportunity to obtain independent legal advice regarding this sophisticated investor disclosure and I waive my right to do so.

Signature

Date

Section 2

Investor Risk Tolerance

The determining of an investor's risk tolerance must include understanding the investor's income, net worth, and knowledge of mortgage investments, investment liquidity requirements and investment objectives. This section form includes questions used to determine an investor's risk tolerance.

CLIENT INFORMATION FORM - INVESTOR/LENDER

Our brokerage is ensuring that we provide you with suitable investments based on your needs and circumstances. To meet this objective and fulfill the suitability requirements as dictated **by law**, we require the following information. We are dedicated to the protection of our investors and this information is considered personal and confidential and will only be used to meet the objectives as provided and as required by law.

INVESTOR INFORMATION				
Name (First, Middle Initial, Last)		DOB (MM/DD/YYYY) SIN		
ID TYPE AND # (Attach all corporate documentation when		□ I have viewed the original		
(Attach an corporate documentation when necessary)		I have attached a clear and legible photocopy		
		I have not physically met the investor/lender and cannot confirm identity		
Contact Information				
Tel: Present Address Previous Address	Cell:	Email: No of Years No. of Years		

INVESTOR PROFILE DISCLOSURE

Approximate Income

Under \$25,000
\$25,000 - \$49,999
\$50,000 - \$74,999
\$75,000 - \$99,999
\$100,000 - \$124,999
\$125,000 - \$200,000
Over \$200,000

Risk Tolerance Scale

Choose the number that best reflects your level of risk tolerance.

LOW
MEDIUM
MEDIUM HIGH
HIGH

Approximate Net Worth Under \$25,000 \$25,000 - \$49,999 \$50,000 - \$74,999 \$75,000 - \$99,999

□\$100,000 - \$124,999

□\$125,000 - \$200,000

Over \$200,000

Mortgage Knowledge

- □ Sophisticated
- Good
- 🛛 Fair
- □ Novice

Liquidity Requirement

- **1**-3 years
- **3** 5 years
- **□**5-10 years
- □11-20 years
- \Box 20+ years

Objectives

- □ Safety
- □ Income
- □ Balance
- Growth
- □ Aggressive
- □ Speculation

1. Do you need all of your invested money back in the next year or two?

□ Yes □ No

2. Your financial stability is important when determining how much risk you can tolerate in your investments. Do you feel that your current financial situation is?

□ 1. Very secure	2. Relatively secure	□ 3. Secure
4. Somewhat secure	□ 5. Not secure	

3. Your age is:

Under 30	□ 30 to 42	□ 43 to 54
5 5 to 64	Over 64	

4. Which statement best describes your preferred approach to investing?

□ I would rather accept a lower rate of return to reduce my risk.

□ I would like to achieve a high rate of return and am willing to accept a greater degree of risk

Certification

By signing below you certify that the information in this form is accurate and will be considered current unless we are notified otherwise. We are compliant with current PIPEDA legislation and our "Privacy Policy" can be viewed on our website at www.rmabroker.ca. Personal information will be held in the strictest of confidence and only released to third parties to fulfill our obligations to you or to comply with regulatory requirements or when required to do so by law.

Client Signature:

Date:

Date

Mortgage Agent/Broker

Compliance Approval (Head Office Use Only)

Date Reviewed:_____

Date