

Ontario

### **Financial Services** Commission of Ontario

### Form 1 - Investor/Lender Disclosure Statement For Brokered Transactions

Mortgage Brokerages, Lenders and Administrators Act, 2006

| Transaction Number |  |
|--------------------|--|
| -                  |  |

#### **Important Disclosure Duties**

In this Investor/Lender Disclosure Statement For Brokered Transactions ("Disclosure Statement"), mortgage brokerages are required to provide you with the completed Disclosure Statement that contains important information in connection with this transaction.

### A brokerage must:

- 1. Advise you if the brokerage cannot verify the identity of another party to the transaction.
- 2. Disclose whether the brokerage is acting for the lender, the borrower, or both the borrower and lender.
- 3. Disclose to a lender the brokerage's relationship with each borrower, and disclose to an investor the brokerage's relationship with each party to the transaction.
- 4. Disclose whether the brokerage is receiving a fee or other remuneration for referring you to a person or entity, and disclose the relationship with that person or entity.
- 5. Disclose material risks about the transaction that you should consider.
- 6. Disclose actual or potential conflicts of interest that may arise from this transaction.
- 7. Take reasonable steps to ensure that any mortgage investment the brokerage presents to you is suitable having regard to your needs and circumstances.
- 8. If applicable, complete the Addendum (Form 1.1) if Construction and Development Loans are involved, including syndicated or non-syndicated mortgages.

If your investment is being administered, the mortgage administrator must:

- 1. Disclose the relationship, if any, between the administrator and each borrower.
- 2. Disclose whether the administrator may receive, or may pay, any fees or other remuneration in connection with the administration of the mortgage, the basis for calculating them and the payor's identity.
- 3. Disclose whether it is receiving a fee or other remuneration for referring you to a person or entity, and disclose the administrator's relationship with that person or entity.
- 4. Disclose actual or potential conflicts of interest that may arise from the transaction.

You must receive these disclosures in writing and acknowledge receipt of them. You should keep a copy for your records.

Important: This form is required by law and will provide the prospective investor/lender with important information to assist you in making a decision about whether to invest/lend.

This information must be disclosed at least two business days before you commit to lend/invest, i.e. two business days before the earliest of the following events:

- When the brokerage receives or enters into an agreement to receive money from you.
- When you enter into a mortgage agreement or an agreement to trade in a mortgage.
- The money is advanced to the borrower under the mortgage.
- The trade completion date.

You may agree to reduce the two business day waiting period to one business day by consenting in writing by completing the approved Waiver (Form 1.2).

#### **Section 1 - Caution**

- This Disclosure Statement has not been filed with the Financial Services Commission of Ontario (FSCO). Neither FSCO nor any other authority of the Government of Ontario has reviewed or approved the completed Disclosure Statement.
- 2. All mortgage investments carry a risk. There is a relationship between risk and return. In general, the higher the rate of return, the higher the risk of the investment. You should very carefully assess the risk of the mortgage transaction described in this Disclosure Statement, the Addendum (Form 1.2) if applicable and in the supporting documentation before making a commitment.
- 3. Syndicated mortgages (defined as more than one investor/lender) may carry additional risks pertaining not only to the risk of default but also to the risks associated with participating in a syndication and the financing of real estate transactions.
- 4. Inexperienced investors are **not** advised to enter into mortgage investments.
- 5. You should consider inspecting the property or project as identified in section 3 Part A of this Disclosure Statement.
- 6. This mortgage investment is not insured by the Government of Ontario or any other investor protection fund.
- 7. You are **strongly** advised to obtain independent legal advice before committing to invest.
- 8. This mortgage investment cannot be guaranteed by the mortgage brokerage. If you are not prepared to risk a loss, you should not consider mortgage investments.
- 9. If this investment is for a mortgage to fund a development, construction or commercial project, the repayment of this investment may depend on the successful completion of the project, and its successful leasing or sale.
- 10. If you are one of several investors in a syndicated mortgage, you may not be able to enforce repayment of your investment on your own if the borrower defaults.
- 11. You should ensure you have sufficient documentation to support the property valuation quoted in this Disclosure Statement. The property value may decrease over time, including the period between the date of the most recent appraisal and the date you complete the transaction. A decline in property value may also affect the return and/or value on your investment in the event of a default in payments under this mortgage.
- 12. You should satisfy yourself as to the borrower's ability to meet the payments required under the terms of this mortgage investment.
- 13. The mortgage administrator, if applicable, cannot make payments to you except from payments of principal and interest made by the borrower under the mortgage. Therefore, the mortgage administrator cannot continue mortgage payments to you if the borrower defaults.
- 14. If you want to withdraw your money before the end of the term, a new investor/lender may be required and there is no assurance that there will be a market for the resale or transfer of the mortgage.
- 15. If the contract provides for an extension, you may not be able to opt out of any extension of a mortgage term. You need to review terms relating to the extension of mortgages carefully.
- 16. This Disclosure Statement, the Addendum (Form 1.2) if applicable and the attached documents are not intended to provide a comprehensive list of factors to consider in making a decision concerning this investment. By law, the mortgage brokerage must disclose in writing the material risks of the mortgage investment. There may be additional risks to the investment. You should satisfy yourself regarding all factors relevant to this investment before you commit to invest.

| Print name of Mortgage Broker | Licence number of Mortgage Broker    |
|-------------------------------|--------------------------------------|
| Signature of Mortgage Broker  | Date (yyyy-mm-dd)                    |
| Name of Mortgage Brokerage    | Licence number of Mortgage Brokerage |

FSCO 1153E.2 (2015-07-01) Page 2 of 13

| Acknowledgement   |                                       |  |
|---|---------------------------------------|--|
| I, Print name of Investor/  | /Lender , of                          |  |
| Address acknowledge receipt of this Caution, signed by the above named mortgage broker. |                                       |  |
| Signature of Investor/Lender  | Dated by Investor/Lender (yyyy-mm-dd) |  |

FSCO 1153E.2 (2015-07-01) Page 3 of 13

### **Section 2 - Declaration by the Mortgage Brokerage**

1. The Mortgage Brokerages, Lenders and Administrators Act, 2006 requires disclosure of the nature of the relationship between the mortgage brokerage and other persons and entities involved in the mortgage transaction. For the purposes of this Disclosure Statement and Addendum, two persons are "related" if they share any relationship other than an arm's length business relationship. For example, a shareholder, director, officer, partner or employee of a mortgage brokerage is related to the mortgage brokerage and to any broker or agent authorized to deal or trade in mortgages on behalf of the mortgage brokerage (referred to below as "its" [the brokerage's] brokers and agents). This declaration is made by Name, address and licence number of mortgage brokerage 2. Does the mortgage brokerage or any of its brokers or agents have or expect to have a direct or indirect interest in this property identified in section 3, Part A? No Yes If Yes, explain: 3. Does any person related to the mortgage brokerage or any of its brokers or agents have or expect to have a direct or indirect interest in this property? ☐ No ☐ Yes If Yes, explain: 4. Is the borrower related to the mortgage brokerage or to any of the officers, directors, partners, employees or shareholders of the brokerage or any of its brokers or agents? ☐ No ☐ Yes If Yes, explain: 5. Is the individual or company that appraised the property related to the mortgage brokerage or to any of its brokers or agents? No Yes If Yes, explain:

FSCO 1153E.2 (2015-07-01) Page 4 of 13

Investor/Lender Initials:

Date:

| <ol><li>Describe any conflicts or potential conflicts of interest in connection with this mortgage investment, other than those<br/>described above.</li></ol>                                    |            |  |
|---|------------|--|
|   |            |  |
|   |            |  |
|   |            |  |
| 7. Describe what steps the mortgage brokerage has taken to reduce the risk resulting from any conflicts or potential<br>conflicts of interest.  |            |  |
|   |            |  |
|   |            |  |
|   |            |  |
| 3. The mortgage brokerage is acting for:  |            |  |
| ☐ The investor/lender and not the borrower  |            |  |
| ☐ The borrower and not the investor/lender  |            |  |
| Both the borrower and the investor/lender   |            |  |
| If this investment is a purchase of an existing mortgage or a portion of an existing mortgage, is the mortgage now in default?  |            |  |
| ☐ No ☐ Yes  |            |  |
| Has it been in default in the last twelve months?   |            |  |
| ☐ No ☐ Yes  |            |  |
| If Yes to either, explain:  |            |  |
|   |            |  |
|   |            |  |
|   |            |  |
| 0. Will the mortgage proceeds be used to refinance, pay out, redeem or reduce an existing mortgage on <b>this</b> property No Yes   | <i>[</i> ? |  |
| If Yes, explain:  |            |  |
|   |            |  |
|   |            |  |
|   |            |  |
| 4. Done the months are hardware as an extension on a secret consistency interest on horseful forces this transport  | -4:        |  |
| 1. Does the mortgage brokerage or any of its brokers or agents expect to gain any interest or benefit from this transaction other than the fees disclosed in Part D of this Disclosure Statement? | Stion      |  |
| □ No □ Yes  |            |  |
| If Yes, explain:  |            |  |
|   |            |  |
|   |            |  |
|   |            |  |
|   |            |  |

FSCO 1153E.2 (2015-07-01) Page 5 of 13

Investor/Lender Initials:

Date:

| <ol><li>The mortgage brokerage is required to disclose in writing the material risks of</li></ol>   | this investment.                          |
|---|---|
| Describe the material risks of this investment.   |   |
|   |   |
|   |   |
|   |   |
|   |   |
|   |   |
|   |   |
|   |   |
|   |   |
|   |   |
|   |   |
| mortgage brokerage has fully complied with all requirements of the Mortgage   | Prokoragos Landors and Administrator      |
| e mortgage brokerage has fully complied with all requirements of the <i>Mortgage</i><br>f; 2006 and its regulations.  | Brokerages, Lenders and Administrator     |
| •   |   |
| ave fully completed the above Declaration of Brokerage Relationships and Potenther for the Mortgage Brokerages, Lenders and Administrators Act, 2006 and its regular the Mortgage Brokerages. |   |
| ery aspect to the best of my knowledge.   | diations and declare it to be accurate in |
|   |   |
|   |   |
|   |   |
| Signature of Mortgage Broker  | Date (yyyy-mm-dd)                         |
|   |   |
|   |   |
| Print name of Mortgage Broker   | Licence number of Mortgage Broker         |
|   |   |
|   |   |
| Acknowledgement   |   |
|   |   |
| Print name of Investor/Lender   | ,   |
|   |   |
|   |   |
| acknowledge receipt of this Declaration by the Mortgage Brokerage signed by   |   |
|   |   |
| Distance (Made D. I   |   |
| Print name of Mortgage Broker   |   |
|   |   |
|   |   |
| Signature of Investor/Lender  | Dated by Investor/Lender (yyyy-mm-do      |

FSCO 1153E.2 (2015-07-01) Page 6 of 13

# **Section 3 - Information Disclosure Summary**

# Part A. Property/Security to Be Mortgaged

| Legal and Municipal address of the property:   |     |
|--|-----|
|  |     |
| 2. Type of Property:   |     |
| 2. Type of Property:   |     |
| Property with existing buildings   |     |
| ☐ Single family residential ☐ Commercial   |     |
| owner occupied Industrial  |     |
| ☐ rental ☐ Agricultural ☐ Other contains to leave  |     |
| ☐ condominium ☐ Other, explain below ☐ One-to-four unit residential  |     |
| Five or more unit residential  |     |
| Vacant land, development or construction project. Detail of project/proposed use, including projected starting completion dates: | and |
|  |     |
|  |     |
| Other:   |     |
| 3. Purchase Price:   |     |
| (a) Purchase Price of Property: (b) Date of Purchase   |     |
| 4. Property Taxes:   |     |
| (a) Annual property taxes:   |     |
| Are taxes in arrears?  |     |
| □ No   |     |
| ☐ Yes  |     |
| ☐ Investor/Lender's Solicitor to verify taxes prior to closing or ensure coverage under title insurance.                         |     |
| Amount of arrears  |     |
| 5. Condominium Fees (If applicable):   |     |
| (a) monthly condominium fees   |     |
| Are fees in arrears?   |     |
| □ No   |     |
| <br>☐ Yes  |     |
| Amount of arrears  |     |
| Investor/Lender Initials: Date:  |     |

FSCO 1153E.2 (2015-07-01) Page 7 of 13

# Part A. Property/Security to Be Mortgaged (continued)

| 6. Zoning:  |                                 |       |  |
|---|---------------------------------|-------|--|
| Is the zoning on the property appropriate for the proposed use?   |                                 |       |  |
| □No   |                                 |       |  |
| ☐ Yes   |                                 |       |  |
| ☐ Investor/Lender's Solicitor to verify zoning prior to closing or ensu   | ure coverage under title insura | ince. |  |
| If No, details:   |                                 |       |  |
|   |                                 |       |  |
|   |                                 |       |  |
|   |                                 |       |  |
| 7. Appraisal  |                                 |       |  |
| An appraisal has not been done on the property within the past 12   | 2 months OR                     |       |  |
| ☐ An appraisal has been done on the property within the past 12 me  | onths                           |       |  |
| For all properties, appraised "as is" value:  |                                 |       |  |
| If the appraisal was addressed to someone other than the investor/lender of record, provide a transmittal letter. |                                 |       |  |
|   |                                 |       |  |
| Date of appraisal:  |                                 |       |  |
| Name and address of appraiser:  |                                 |       |  |
|   |                                 |       |  |
|   |                                 |       |  |
|   | Investor/Lender Initials:       | Date: |  |

FSCO 1153E.2 (2015-07-01) Page 8 of 13

### Part B. Mortgage Particulars

| 1. Type of Mortgage:  |  |  |
|---|--|--|
| Your investment represents:   |  |  |
| the entire mortgage OR  |  |  |
| a portion of the mortgage Your portion represent  | ts% of the total.  |  |
| Number of other parties that have an interest in this mortgage.                                       |  |  |
| In what name(s) will the mortgage be registered?  | <del></del>  |  |
|   |  |  |
| If the mortgage is not registered in the investor's name, explain:                                    |  |  |
|   |  |  |
|   |  |  |
| 2. Existing or New Mortgage:  |  |  |
| ☐ An existing registered mortgage or portion of an ex   | isting registered mortgage is being purchased.   |  |
| Your investment will fund a new mortgage or portio  | n of a new mortgage that has not yet been registered.  |  |
| 3. Administered Mortgage:   |  |  |
| Will the mortgage be administered for you? Important: A Mortgage Administrator must be licenced under |  |  |
| Mortgage Brokerages, Lenders and Administrators Act, 2006.  |  |  |
| Yes   |  |  |
| If "Yes", name, address and licence number of administrator:  |  |  |
|   |  |  |
|   |  |  |
| 4. Terms of the Mortgage:   |  |  |
| Amount of your investment:  | Term:  |  |
| Face value of the mortgage:   | Amortization:  |  |
| Interest rate is fixed at per annum OR  | Maturity date:   |  |
| Interest rate is variable. Explain:   | Balance on maturity:   |  |
|   | Borrower's first payment due:  |  |
| Compounding period:   | Borrower's rate of interest if different from the rate of interest to be paid to the investor. |  |
| What is the borrower's cost of  | Borrower's rate of interest:   |  |
| borrowing as disclosed  | Investor(s) rate of interest:  |  |
| to the borrower?  | Terms and conditions of renowment:   |  |
| Payment frequency   | Terms and conditions of repayment:   |  |
| Payments to be made by borrower:  |  |  |
| Payments to you:  |  |  |
| (See Part D for fees charged to you)  | Investor/Lender Initials: Date:  |  |
|   | investor/Lender initials. Date.  |  |

FSCO 1153E.2 (2015-07-01) Page 9 of 13

### Part B. Mortgage Particulars (continued)

| 5. Rank of Mortgage (according to information from borrower):    |  |  |  |
|--|--|--|--|
| The mortgage to be purchased/advanced is/will be a:              |  |  |  |
| ☐ First ☐ Second ☐ Third ☐ Other mortgage                        |  |  |  |
| Can the rank of the mortgage change?                             |  |  |  |
| ☐ No ☐ Yes   |  |  |  |
| If yes, explain how it might change and is it expected to cha    | nge?                                       |  |  |
|  |  |  |  |
|  |  |  |  |
| Prior encumbrances (existing or anticipated):  None OR           |  |  |  |
|  |  |  |  |
| a) Priority:   | b) Priority:                               |  |  |
| Face Amount:   | Face Amount:                               |  |  |
| Amount Owing:  | Amount Owing:                              |  |  |
| In default?  | In default?                                |  |  |
| no yes unknown   | no yes unknown                             |  |  |
| If yes, explain  | If yes, explain                            |  |  |
|  |  |  |  |
|  |  |  |  |
| Name of Mortgagee:   | Name of Mortgagee:                         |  |  |
|  |  |  |  |
|  |  |  |  |
| Other encumbrances, including environmental, regulatory an       | d/or liens:                                |  |  |
| care. encountraines, meraning entries mental, regulater, and     |  |  |  |
|  |  |  |  |
|  |  |  |  |
| 5. Loan to value ratio (according to information from borrower): |  |  |  |
| a) Total of prior encumbrances                                   |  |  |  |
| b) Amount of this mortgage:                                      |  |  |  |
| c) Total amount of mortgages: (a + b)                            |  |  |  |
| d) Appraised "as is" value: (from Part A)                        |  |  |  |
| e) Loan to "as is" value: (c/d X 100)                            |  |  |  |
| f) Projected value: (where appropriate):                         |  |  |  |
| g) Loan to "projected value" ratio: (c/f X 100)                  |  |  |  |
| 7. Amount of Mortgage Advance                                    |  |  |  |
| If the amount of the mortgage advance is less than the face      | value of the mortgage, provide explanation |  |  |
|  |  |  |  |
|  |  |  |  |
|  | Investor/Lender Initials: Date:            |  |  |

FSCO 1153E.2 (2015-07-01) Page 10 of 13

# Part C. The Borrower Name and Address of Borrower: The brokerage has identified the borrower(s) and evidence of identity is attached/will be provided on Date (yyyy-mm-dd) The brokerage has not verified the identity of the borrower(s). Explain what steps the brokerage will take to verify the identity before closing: Important: Financial information about the borrower's ability to meet the mortgage payments must be attached to this Disclosure Statement. Part D. Fees 1. Fees and charges payable by the investor/lender **Estimate** Mortgage brokerage fee/commission/other costs: Approximate legal fees and disbursements: Administration fees (where applicable): Any other charges: Specify: Total: Are any of the above fees or charges refundable? No Yes Explain: 2. Fees and costs payable by the borrower: **Estimate** Paid to Purpose

Investor/Lender Initials: Date:

FSCO 1153E.2 (2015-07-01) Page 11 of 13

#### Part E. Attached Documents

Important: You should review the following documents carefully and assess the risks of this investment before committing to invest. You should check that all documents are consistent with this disclosure summary. The following documents should be attached. If not available or applicable, provide comments in the box below.

|    |  | Attached |
|----|--|----------|
| 1. | If the statement concerns an existing mortgage, provide a copy of the mortgage.  |          |
| 2a | I. If an appraisal of the property has been done in the preceding twelve months and is<br>available to the mortgage brokerage, a copy of the appraisal.  |          |
| 2b | o. If a copy of an appraisal of the property is not delivered to you, documentary evidence of the property value, other than an agreement of purchase and sale.  |          |
| 3. | If an agreement of purchase and sale in respect of the property has been entered into in the preceding twelve months and is available to the mortgage brokerage, a copy of the agreement of purchase and sale and all related schedules, amendments and waivers. |          |
| 4a | . Documentary evidence respecting the borrower's ability to meet the mortgage payments.  |          |
| 4b | o. If you request, a copy of the borrower's application for a mortgage including documents submitted in support of application.  |          |
| 5. | If the mortgage is for the purchase of a property, documentary evidence of any down payment made by the borrower for the purchase of the property.   |          |
| 6. | A copy of any agreement that you may be asked to enter into with the mortgage brokerage and/or mortgage administrator.   |          |
| 7. | Completed Addendum for Construction and Development Loans (Form 1.1)   |          |
| 8. | List other documents being provided here.  |          |
|    |  |          |
| 9. | If other relevant documents are not being provided or the documents are not attached explain:  |          |
|    |  |          |
|    |  |          |

Important: The mortgage brokerage is also required to provide you with all other information a lender or an investor of ordinary prudence would consider to be material to a decision whether to lend money on the security of the property or invest in the mortgage, so that you can make an informed decision before you commit to lend/invest. This information might include the following:

- 1. If the property is a rental property, details of leasing arrangements, assignment of rent provisions and vacancy status
- 2. Environmental considerations affecting the value of the property.
- 3. If applicable, attach any power of attorney authorizations.

| Investor/Lender Initials: | Date: |  |
|---------------------------|-------|--|
|                           |       |  |

FSCO 1153E.2 (2015-07-01) Page 12 of 13

### Part F. Certification

| This Information Disclosure Summary has been completed by:  |  |
|---|--|
|   |  |
| Name, address and licence number of   | f mortgage brokerage                   |
| I have fully completed the above Information Disclosure Summary in a and Administrators Act, 2006 and its regulations and declare it to be a knowledge. |  |
| Print name of Mortgage Broker   | Licence number of Mortgage Broker      |
| Signature   | Date (yyyy-mm-dd)                      |
| Acknowledgem  | ent                                    |
| l,  | ,of                                    |
| Print name of Investor/L  | _ender                                 |
| address   |  |
| acknowledge receipt of this Information Disclosure Summary, signe   | ed by the above named mortgage broker. |
|   |  |
|   |  |
| Signature of Investor/Lender  | Dated by Investor/Lender (yyyy-mm-dd)  |

One copy of this form must be provided to the prospective lender/investor, and one copy must be retained by the mortgage brokerage

Important: The information in this Disclosure Statement must be provided to you at the earliest opportunity and, in any case, no later than two business days before the earliest of the following events:

- When the brokerage receives or enters an agreement to receive money from you.
- When you enter into a mortgage agreement or an agreement to trade in a mortgage.
- The money is advanced to the borrower under the mortgage.
- The trade completion date.

You may agree to reduce the two business day waiting period to one business day by consenting in writing by completing the approved Waiver (Form 1.2).

FSCO 1153E.2 (2015-07-01) Page 13 of 13